

YASC (Yardi Advanced Solutions Conference) is your connection to real estate software solutions that help you grow and innovate. Including over 50 classes, YASC offers you the opportunity to stay ahead of industry trends and emerging challenges with a stimulating combination of classroom instruction, Yardi solution experts and industry peers. With indepth insight, exclusive live entertainment and social activities, YASC is a can't-miss event for our clients!



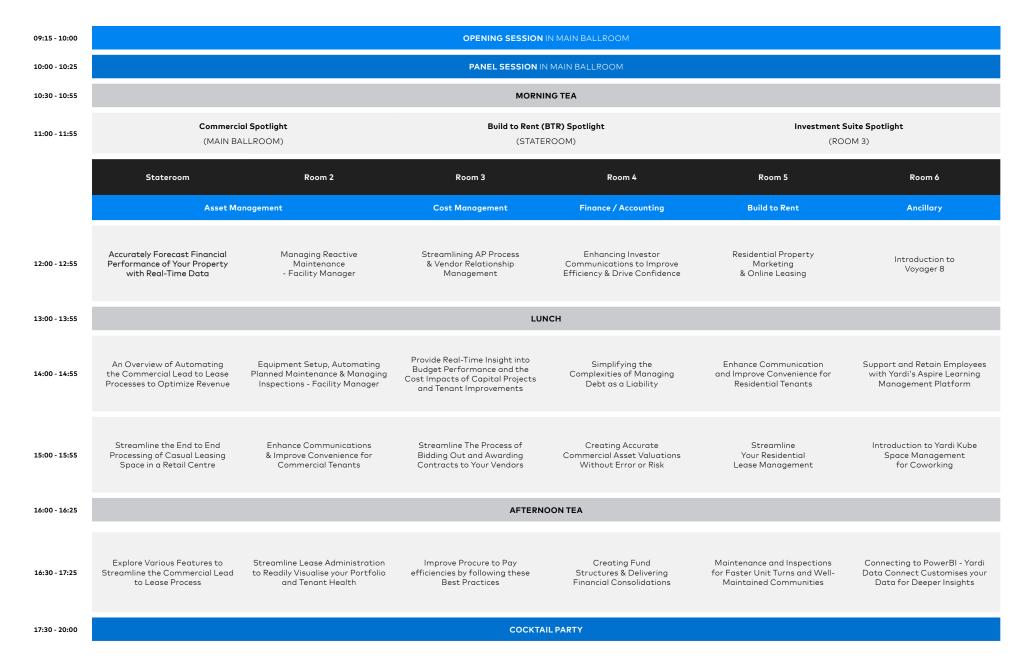


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SYDNEY OCTOBER 15 - 16

## **Class Schedule - Day 1**

Tuesday, October 15



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# Class Schedule - Day 2

### Wednesday, October 16

08:30 - 08:55	ARRIVAL TEA						
	Stateroom	Room 2	Room 3	Room 4	Room 5	Room 6	
	Asset Management		Cost Management	Finance / Accounting	Build to Rent	Ancillary	
09:00 - 09:55	Enhancing the Management of Commercial Revenue	Enhancing the Management of Tenant Service Requests - Commercial Cafe, Facility Manager & Vendor Cafe Intergration	Efficiently create forecasts to manage project cash flows and capture future capital works to provide insight into the costs of managing your assets	Investor, Investment, Asset & Portfolio Metrics	Advanced Marketing & Branding to Enhance the Lead to Lease Journey	<b>REPEAT</b> Introduction to Voyager 8	
10:00 - 10:55	<b>REPEAT</b> Accurately Forecast Financial Performance of Your Property with Real-Time Data	Enhance Accuracy and Management of Fixed Assets for Financial Reporting	<b>REPEAT</b> Provide Real-Time Insight into Budget Performance and the Cost Impacts of Capital Projects and Tenant Improvements	Advanced Financial Consolidations & Eliminations	Yardi's Residential Roadmap & Innovation Utilising Al	<b>REPEAT</b> Connecting to PowerBI - Yardi Data Connect Customises your Data for Deeper Insights	
11:00 - 11:25	MORNING TEA						
	Roundtable Sessions						
11:30 - 12:55	Forecast Manager	Facility Manager	Procure 2 Pay	Retail/Deal Manager	Build to Rent	Construction Manager	
13:00 - 13:55	LUNCH						
14:00 - 14:55	<b>REPEAT</b> An Overview of Automating the Commercial Lead to Lease Processes to Optimize Revenue	<b>REPEAT</b> Enhancing the Management of Commercial Revenue	An Introduction to Streamlining the Management of the Outgoings Recoveries Process	Financial periods, Month - End Processing and Reporting	Simplify and Speed Up Rent Collections with Online Payment Processing	Extracting your Yardi Data Using Yardi's Powerful Reporting Tools	
15:00 - 15:55	<b>REPEAT</b> Creating Accurate Commercial Asset Valuations Without Error or Risk	Advanced features available for managing Capital Projects	A Deep Dive into the Outgoings Recoveries Process	Funding & Funded Entities, Use of Intercompany Segment	Achieve Efficiencies in Completing Bank Reconciliations and Voyager 8 Roadmap	Share Centralised Content Easily & Securely to Enhance Efficiencies	
16:00 - 16:25	AFTERNOON TEA						
16:30 - CLOSE	CLOSING SESSION IN MAIN BALLROOM						

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# **Class Description**

### SPOTLIGHT SESSIONS

### Commercial Spotlight

Join our **Commercial Spotlight** session to learn about the latest solutions and important new features for companies with commercial properties and portfolios. We will cover what's new for property and leasing management and how these solutions and the **Yardi Elevate Suite** create a versatile system to improve asset performance and revenue.

### Build to Rent (BTR) Spotlight

Discover the **Build to Rent Suite**'s latest developments and roadmap. Get a sneak peek at what's happening with Voyager Residential, the RentCafe Suite, Resident Screening, Procure to Pay and more. This class offers a preview of additional classes in each area.

#### Investment Suite Spotlight

Dive deep into the dynamic world of **Investment Management** through our comprehensive Yardi solution class at the upcoming conference. This interactive session is designed to empower attendees with the knowledge and skills needed to navigate the complexities of accounting, consolidation, revaluation, and much more. Whether you're a seasoned finance professional or new to the investment scene, this class offers a unique opportunity to experience the full capabilities of our Yardi solution in managing and optimizing your investment operations.

### Roundtable: Forecast Manager

Join us for a discussion on **forecast management** and the Yardi software tools to meet these specific needs.

### Roundtable: Facility Manager

Join us for a discussion of **facility management** and the Yardi software tools to meet these specific needs. The session also features a open forum for questions on enhancements and future roadmap topics.

### Roundtable: Procure 2 Pay

Join us for a discussion of **Procure to Pay** solutions and the Yardi software tools to meet these specific needs. The session also features a open forum for questions on enhancements and future roadmap topics.

### ROUNDTABLE SESSIONS

### Roundtable: Retail/ Deal Manager

Join us for a discussion of **Leads and Deals solutions** and the Yardi software tools to meet these specific needs.

### Roundtable: Build to Rent (BTR)

For existing clients that use our **residential products**, come and join us as we discuss current trends, product insights and share industry experiences with your peers.

### Roundtable: Construction Manager

Join this roundtable of **Yardi Construction Manager** product specialists and users to discuss new features, product roadmap, and enhancements for future releases. Focus will be on understanding project risk from budget, time, and scope perspective as well as maximizing system value across the project lifecycle.

### **Class Description - Asset Management**

### Accurately Forecast Financial Performance of Your Property with Real-Time Data

Part of Yardi Elevate, Forecast Manager connects leasing, asset management, and finance teams to the budgeting process and eliminates back-and-forth emails and outdated assumptions. This class will explore the solution's features and benefits.. Join us if you are in Leasing, Asset or Portfolio Management.

### Managing Reactive Maintenance -Facility Manager

This class provides a introduction to the purposebuilt application for facilities managers, technical operation managers and asset managers of commercial buildings. **Facility Manager** helps **Facility Management Teams** with a streamlined and simple way to track equipment and create planned maintenance schedule, inspections, and work orders. This class will provide a quick overview of Facility Manager and a in depth view of how to Manage Reactive Maintenance.

### An Overview of Automating the Commercial Lead to Lease Processes to Optimize Revenue

Calling all **Leasing** and **Finance Teams**! This class will provide a overview of the features and benefits of **Deal Manager International** for Commercial and Industrial deals, as well as standard Retail deals. Learn how it centralizes deal entry, tracking, and approvals in one simple-to-use solution for leasing executives and asset and property managers.

### Equipment Setup, Automating Planned Maintenance & Managing Inspections - Facility Manager

Join this class to learn about the tools **Facility Manager** provides for managing preventative maintenance on equipment. See how a template-based approach streamlines the setup of equipment and preventative maintenance and tasks, maintaining consistency across a portfolio. Learn about options for creating high level or detailed PM routines for consumption on the desktop and Facility Manager mobile app.

### Streamline the End to End Processing of Casual Leasing Space in a Retail Centre

Part of Yardi Elevate: **Deal Manager International**, is the **Casual Mall Leasing** module. This solution includes a booking dashboard for visualisation and leasing functionality to accommodate pop-ups and specialty licences. Take this class to learn how this easy-to-use system can equip your leasing agents and property managers to handle all aspects of specialty leasing.

# Streamline Lease Administration to Readily Visualise your Portfolio and Tenant Health

Join this class to explore **Voyager Lease Administration** and **Elevate Lease Manager**. In Voyager Lease Administration, learn how and when to use different amendments within the system to track your lease history.

Using Elevate Lease Manager, find out how this can help you manage tenant exposure to risk and analyze your portfolio's health by managing collections, pursuits, and tenant communications. Elevate Lease Manager will give your finance and asset management teams full visualization of all deferrals, abatements, and aging AR.

## Enhance Communications & Improve Convenience for Commercial Tenants

Explore how **CommercialCafe** Tenant Portal can deliver best-in-class tenant services for your **Leasing** and **Finance Teams** including 24/7 access to online payments, statements, maintenance requests, sales data entry, and other services.

### Explore Various Features to Streamline the Commercial Lead to Lease Process

This class will explore the features and benefits of **Deal Manager International for Commercial and Industrial deals**. Learn how it centralizes deal entry, tracking, and approvals in one simple-to-use solution for leasing executives and asset and property managers. Deal Manager International significantly improves workflows for leasing executives while providing enhanced deal pipeline visibility to asset managers.

### Enhancing the Management of Commercial Revenue

Learn about revenue-focused **Forecast Manager** functionality, including the Revenue dashboard, integration with Deal Manager, area management, and reporting. We'll show how the Revenue Dashboard allows users to easily identify units that may require leasing assumptions (vacant units, units with expiring leases, etc.) and easily enter those assumptions into the budget. We'll also cover the Area Management dashboard, which allows users to speculatively change the area of units on a property for budgeting purposes. The class will also review the detailed and flexible Lease Status Report, along with other lease and unit related reporting. Join us if you are in Leasing, Asset or Portfolio Management.

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### **Class Description - Asset Management**

### Enhancing the Management of Tenant Service Requests - Commercial Cafe, Facility Manager & Vendor Cafe Intergration

This class will demonstrate the end-to-end solution for work orders from **CommercialCafe** to **Facility Manager** to **VendorCafe**. Tenants can utilize their CommercialCafe portal to create and manage service requests as well as approve estimates for work requested. See how **Facility Manager** users can direct-assign or request bid proposals from thirdparty vendors via VendorCafe.

### Enhance Accuracy and Management of Fixed Assets for Financial Reporting

Join this class to learn how to execute the fixed asset lifecycle in **Fixed Asset Manager**. Discover the tools for creating new assets, the various methods for calculating depreciation and key transactions in the Fixed Asset lifecycle. By the end of the course, you'll possess the expertise needed to effectively manage your organization's fixed assets, optimizing financial performance and strategic decision-making.

### An Overview of Automating the Commercial Lead to Lease Processes to Optimize Revenue

Calling all **Leasing** and **Finance Teams**! This class will provide a overview of the features and benefits of **Deal Manager International** for Commercial and Industrial deals, as well as standard Retail deals. Learn how it centralizes deal entry, tracking, and approvals in one simple-to-use solution for leasing executives and asset and property managers.

# Advanced features available for managing Capital Projects

This class will cover a variety of topics for the **advanced Construction user** including CM Fees, Retention Processing, and Projects.

### **Class Description - Cost Management**

#### Streamlining AP Process & Vendor Relationship Management

This class provides a overview of **Procure to Pay** with emphasis on invoice processing, approvals, and payments. We will also look at some of the new features that **P2P** and **VendorCafe** has to offer in comparison to Voyager. If you are in a **Procurement or Finance Team** and you're looking for ways to improve your AP process, this class is for you!

### Provide real-time insight into budget performance and the cost impacts of capital projects and tenant improvements

Part of Yardi Elevate, **Construction Manager** provides **Finance, CAPEX** and **Facility Management Teams** with real-time insight into budget performance and the cost impacts of capital projects and tenant improvements. This class will provide a high-level look at Construction Manager's features and benefits.

# Streamline the process of bidding out and awarding contracts to your Vendors

Learn how you can simplify and streamline the process of bidding out work to vendors. **Construction Manager** lets you manage the entire process from sending out a RFP and awarding a contract to paying the vendor.

# Improve Procure to Pay efficiencies by following these Best Practices

This class provides an overview of **Procure to Pay** with emphasis on invoice processing, approvals, and payments. We will also look at some of the new features that P2P Manager has to offer in comparison to Voyager. If you're looking for ways to improve your **AP process**, this class is for you

### Efficiently create forecasts to manage project cash flows and capture future capital works to provide insight into the costs of managing your assets

Join this class to find out how easy forecasting can be with the new look and functionality in **Elevate Construction Manager** and learn how the **Construction Manager Capital Planning** feature allows your team to keep a running list of capital expenditure (**CAPEX**) requests for building maintenance, upgrades, tenant improvements or any other anticipated spend. This feature can capture up to 10 years of budgeting requests, offer seamless job creation and integrates with both **Forecast Manager** and **Valuation Manager**. With new options and a completely new UI this is one you don't want to miss.

# An Introduction to Streamlining the Management of the Outgoings Recoveries Process

Join this course to learn how the **Voyager** recovery toolset helps users accurately process **outgoing recoveries**. The instructor will review recovery configuration, reconciliations, tenant charge schedule adjustments and monthly recovery accrual using our intuitive toolset and straightforward reconciliation function.

### A Deep Dive into the Outgoings Recoveries Process

Join this class to explore features that help resolve complex recovery scenarios. Part A will cover advanced recoveries and segmented recoveries and when these options should be considered. Part B will include an overview of post audit expense adjustments, expense caps, base year calculations, part year and non-annual recoveries and unit recoveries.

## **Class Description - Finance & Accounting**

### Enhancing Investor Communications to Improve Efficiency & Drive Confidence

What's the most efficient way to communicate vital information to your external investors? Learn how to give high-net-worth and institutional investors easy access to documents and portfolio positions with a branded online portal. This class will show how **Investment Manager** automates and streamlines document delivery, displays portfolio positions with a easy-to-use dashboard, and delivers insight into potential opportunities in the pipeline. We'll review the setup and administration for managing investor access to the portal.

### Simplifying the Complexities of Managing Debt as a Liability

This class will provide **Finance Teams** a insight into **Debt Manager's** capabilities for managing debt from the borrower's. See how this tool can streamline your business, provide meaningful insights into your loan portfolio, and eliminate spreadsheets. The class will discuss how to centralize all of your loans, track critical dates and covenants, automate accounting, build amortization schedules, and provide full visibility for business users and key stakeholders.

### Creating Accurate Commercial Asset Valuations Without Error or Risk

Are you a **Asset** or **Portfolio Manager** looking for a easier way to determine the market value of your commercial properties or potential acquisitions and dispositions? Join this class focused on **Valuation Manager** to learn about a easy-to-use valuation modeling tool that integrates seamlessly with budgets, leasing, construction jobs, capital planning, and other areas of your business managed in Yardi. See how the reporting is linked to explain calculations and takes the black box out of valuations.

### Creating Fund Structures & Delivering Financial Consolidations

What's the most efficient way to communicate vital information to your external investors? Learn how to give high-net-worth and institutional investors easy access to documents and portfolio positions with a branded online portal. This class will show how Investment Manager automates and streamlines document delivery, displays portfolio positions with an easy-to-use dashboard, and delivers insight into potential opportunities in the pipeline. We'll review the setup and administration for managing investor access to the portal.

### Investor, Investment, Asset & Portfolio Metrics

This class will build on the other elevate classes like **Deal, Construction** and **Forecast Manager** but also **Investment Accounting** to show how **Performance Manager** can be leveraged to provide insight in returns. We will cover aggregating and computing returns across different levels and attributes as well as benchmarking time weighted returns against industry indices. In addition we will cover the ability to display operational and financial KPIs and show how a user can drill down into other Elevate products.

#### Financial periods, Month - End Processing and Reporting

Month end can be a hectic time for **Fund Administrators and Finance Teams**. Join this class to learn how key configurations in **Voyager and Investment Accounting** affects month end & year end processing. This class will also provide some useful tips and troubleshooting tools to help complete month end tasks easily, smoothly and without hassle.

### Advanced Financial Consolidations & Eliminations

#### Yardi Investment Management – Advanced

Accounting allows you to automate simple or complex financial consolidation in line with the fund's legal structure(s). The automation of financial consolidation processes in **Voyager** should significantly reduce your time and effort in completing month-end, halfyearly, and year-end financial reporting. This session will cover the configuration of entity levels, entities, commitments, GL segments, GL books, account trees, rules, and rulesets. We will walk you through the process with performing monthly consolidation rollup. Also, generate financial analytics reports to review the consolidated financial results.

## Funding & Funded Entities, use of intercompany segment

Join this class for a introduction to **Voyager 7S intercompany functionality** that tracks each relationship with a segment. The class will cover setting up Voyager 7S-style intercompany, creating intercompany transactions with this setup, and completing intercompany reporting. We recommend having a basic understanding of segments before taking this class.

## **Class Description - Build to Rent**

#### Residential Property Marketing & Online Leasing

Calling all residential **property marketers and leasing teams**! Join this class to learn how to tap into the power of **RentCafe**. This powerful residential property marketing solution includes dynamic marketing websites that promote brand and community, realtime unit availability and pricing. Discover convenient self-serve options for prospective residents and integrated applications that will help you execute more leases, more quickly.

### Enhance Communication and Improve Convenience for Residential Tenants

This class will provide valuable insight to **resident services** which streamlines the in-demand experience that residents expect. Learn how to create a environment for residents to instantly update their profiles, view balances, make payments, submit maintenance requests, and interact with their community. Further explore advanced resident services functionality through our **Concierge module**, where you can manage requests, reservations, activities, and package tasks from one dashboard. Explore how to provide delivery or pick up notifications plus how residents can submit away notices and sign up for services like mail hold, pet care and more.

### Streamline Your Residential Lease Management

In this course we'll explain the steps and considerations that go into the typical **resident leasing actions** that leasing agents may undertake, such as move-ins, renewals, converting leases to month-to-month, posting notices and move-outs.

### Maintenance and Inspections for Faster Unit Turns and Well-Maintained Communities

Maintenance IQ is a end-to-end maintenance solution for residential portfolios. Learn how to streamline preventative and proactive maintenance and inspections, including work orders, driving greater efficiency in unit turns, making them available for your new residents, much faster.

### Advanced Marketing & Branding to Enhance the Lead to Lease Journey

This class is designed for **marketing teams** looking to create a unique lead to lease journey. We will look into how **Site Editor** can empower and enable our clients to meet their brand's requirements through visual configurations and a deep dive into the widget library as well as smart features exclusively built into our website templates. We will also look into **RentCafe CRM Flex** focusing on executing follow-ups and communications to help convert those all important leads.

### Yardi's Residential Roadmap & Innovation Utilising AI

Join us as we explore Yardi's upcoming **omnichannel communication feature**. We will show how prospect and resident communications can expand to much more than emails with the introduction of two way SMS, Live Agent Chat as well as the brand new **Chat IQ** feature which enables for 24/7 automated communications using articificial intelligence.

### Simplify and Speed Up Rent Collections with Online Payment Processing

For team members whose role involves the collection of rent and additional charges, this introductory class demonstrates how using **Yardi Payment Processing** enables you to establish paperless, self-service payments with recurring payment options. Learn how commercial tenants or residents are able to log in at any time, view account balances, and pay charges directly via direct debit or with a credit or debit card.

### Achieve Efficiencies in Completing Bank Reconciliations and Voyager 8 Roadmap

Finance Teams can join to learn how Voyager helps make the bank reconciliation process a snap. Bank Book in Voyager records all transactions in a bank statement with a single entry process and includes payments, receipts, and other transactions. In addition to processing transactions, bank book also has built-in bank reconciliation functions and tie-out reports – making the process of reporting seamless. This class will cover bank account setup, bank reconciliation features, processes, reports, and troubleshooting.

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### **Class Description - Ancillary**

### Introduction to Voyager 8

**Voyager 8** has arrived with significant updates to the Voyager 7S experience. This course will provide highlevel overview of Voyager 8 and what to expect during the simple upgrade process. Voyager 8 is arriving in ANZ soon and is positioned to help you navigate the through the product with ease using intuitive dashboards, workflows and functions.

## Support and Retain Employees with Yardi's Aspire Learning Management Platform

Consider **Yardi Aspire** as your **learning management solution**. Aspire delivers automated training administration, online coaching, chat, eSign, survey, policy management, announcement, assessment, and learning recognition tools. This session will show how Aspire can streamline your training program while maximizing learner engagement and efficiency.

### Connecting to PowerBI - Yardi Data Connect Customises your Data for Deeper Insights

Yardi Data Connect (YDC) is our next generation customized BI offering. YDC is designed to leverage the Microsoft Power BI technology. IT Support Teams can learn about the products secure API to stream data from one or more Voyager databases into your Azure environment. Combine with other external data sources for comprehensive reporting. For clients using Power BI today or hoping to use Power BI in the future, come join us to learn more.

#### Introduction to Yardi Kube Space Management for Coworking

Yardi **Kube** enables **flexible workspace** providers to manage their prospect-to-member journey. It includes a prospect communication tool, a license workflow with integrated digital signatures, and a complete accounting solution. A member app is also available for self-service options. Additionally, services can be included, such as IT management, which provides Wi-Fi and connected services, as well as a integrated door access control function.

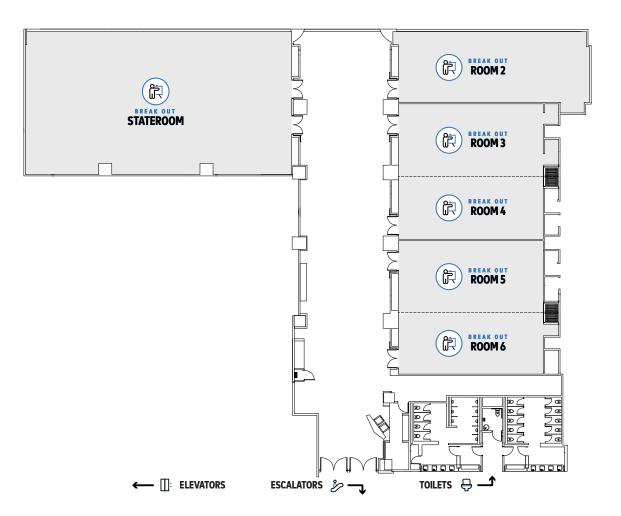
### Extracting your Yardi Data Using Yardi's Powerful Reporting Tools

IT Support Teams will find this session very useful! Yardi Spreadsheet Reporting (YSR) is a well adopted Voyager report-rendering technology that lets designers create packets of individual documents authored in Microsoft Excel or Word. This class will offer a step-through of creating a YSR report and drawing data from both Yardi SQL scripts and the analytic engines of conforming verticals. It will also present a overview of the setup techniques for YSR, including establishing runtime filters and mapping them into the component individual reports, using the Excel add-in to help design reports.

### Share Centralised Content Easily & Securely to Enhance Efficiencies

Deepen your understanding of **Document Management for SharePoint**, which extends your Office 365 investment and creates a paperless office. **IT Support Teams** can learn the benefits of automated folder setup, tagging, and two-way data synchronization between Voyager and SharePoint. See how you can leverage change management features and audit trails to give non-Voyager and external users fast, secure access to property-level documents.

# Maps - Second Floor



# Maps - Third Floor

