

# REIMAGINE AFFORDABLE HOUSING

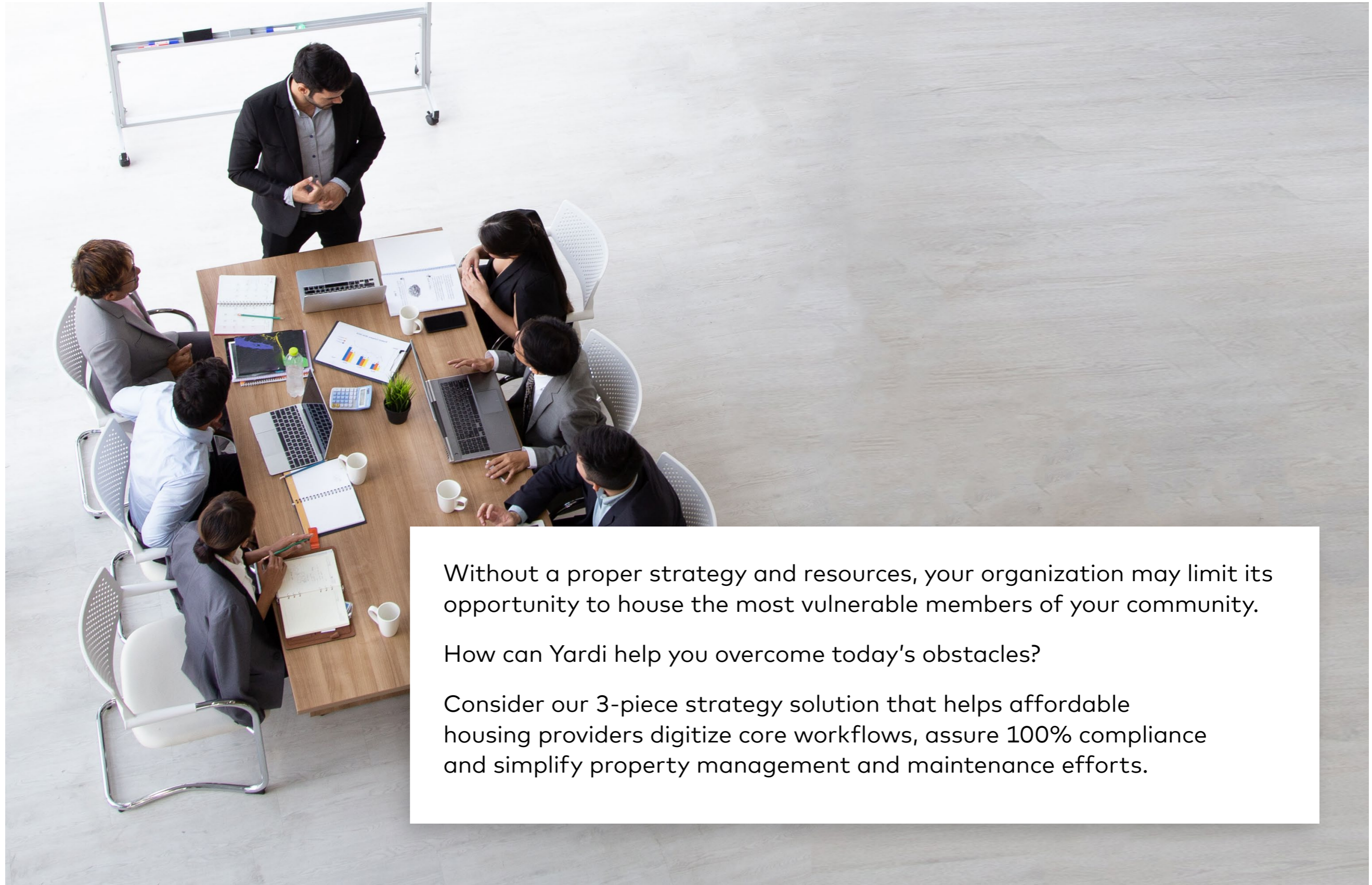
3 STEPS TO REDUCE THE COST  
AND COMPLEXITY OF COMPLIANCE





Affordable housing providers face unprecedented challenges in 2022:

- High stress levels for onsite staff
- High turnover and extended hiring timelines
- Risks of fair housing litigation
- Increase financial penalties for noncompliance
- Hits to your organization's reputation in your communities



Without a proper strategy and resources, your organization may limit its opportunity to house the most vulnerable members of your community.

How can Yardi help you overcome today's obstacles?

Consider our 3-piece strategy solution that helps affordable housing providers digitize core workflows, assure 100% compliance and simplify property management and maintenance efforts.

A smiling man with glasses and a green shirt is the central focus of the left side of the page. He is looking directly at the camera with a friendly expression. The background is a blurred office setting with windows.

# 1 DIGITIZE COMPLIANCE

Eliminating handwritten forms and photocopies of personal information is the first step in reducing the stress of your onsite staff and compliance team.

Gain the efficiency of digital affordable housing application and recertifications and solve the burden of sending and storing paperwork.

RentCafe Affordable Housing digitizes the entire process of finding, qualifying and leasing an affordable housing unit.

Households can go online to look for an affordable housing unit, even if they are across the country. RentCafe makes it easy to search for units based on location and income limits.



Once potential applicants find a unit, RentCafe accepts digital applications, including all required forms and documentation. Households can complete their applications when it's most convenient. There's no need for them to visit your office or meet with your staff.

Affordable housing compliance teams can communicate with applicants online to ensure everything is in place, no in-person meetings or wet signatures necessary.

Digitizing compliance also makes it simple for your staff to complete mandatory background checks. ScreeningWorks Pro enables push-button screening that can generate full reports often within minutes. There's also an option to leverage the powerful data compiled by The Work Number™, giving affordable housing providers extra assurance that applicant income profiles are complete and accurate.



"Paper-based affordable housing applications reduced our revenue. We'd lose months' rent and potential residents because many applicants people don't want to go through the lengthy, complex paperwork With RentCafe, the difference is night and day."

**SHAY DUGAN**

Chief Operating Officer, TM Associates

# COMPLIANCE ASSURANCE **2**

Compliance data errors are common and time-consuming to fix. There is a lot of data to manage, and any communication breakdowns between applicants, residents, onsite staff and compliance workers can cause cascading effects of erroneous information.

Feel the confidence of 100% assured compliance by eliminating the need for your team to be solely responsible for processing critical data. Instead, send applicant and resident files direct to a team of dedicated affordable housing experts for fast returns and notations of any missing pieces of information.

Yardi RightSource works seamlessly with RentCafe Affordable Housing. Our nationwide team of compliance auditors can process your certification files quickly and with a level of expertise that will put your compliance worries at ease.



# YARDI RIGHTSOURCE OFFERS

- Fast digital file reviews, often within 24 hours of submission
- Full service income certifications
- Consulting services to make complex processes easier
- Ongoing certification file review & approval
- Real-time compliance support & performance management for site staff
- Monthly, quarterly & annual agency and owner reporting
- TRACS/MINC voucher processing & reconciliation
- Special claims & repayment agreement support
- Agency audit or Management & Occupancy Review preparation & compliance finding resolution

RightSource helps  
AAMCI reduce days  
vacant with:

**100%**

DATA ACCURACY

**150%**

FASTER FILE REVIEWS

MOVE-IN READY FILES  
IN LESS THAN 5 DAYS

"I have firsthand, working experience with many compliance service providers, and none compare with RightSource."

**DEEDRA BURROUGHS**

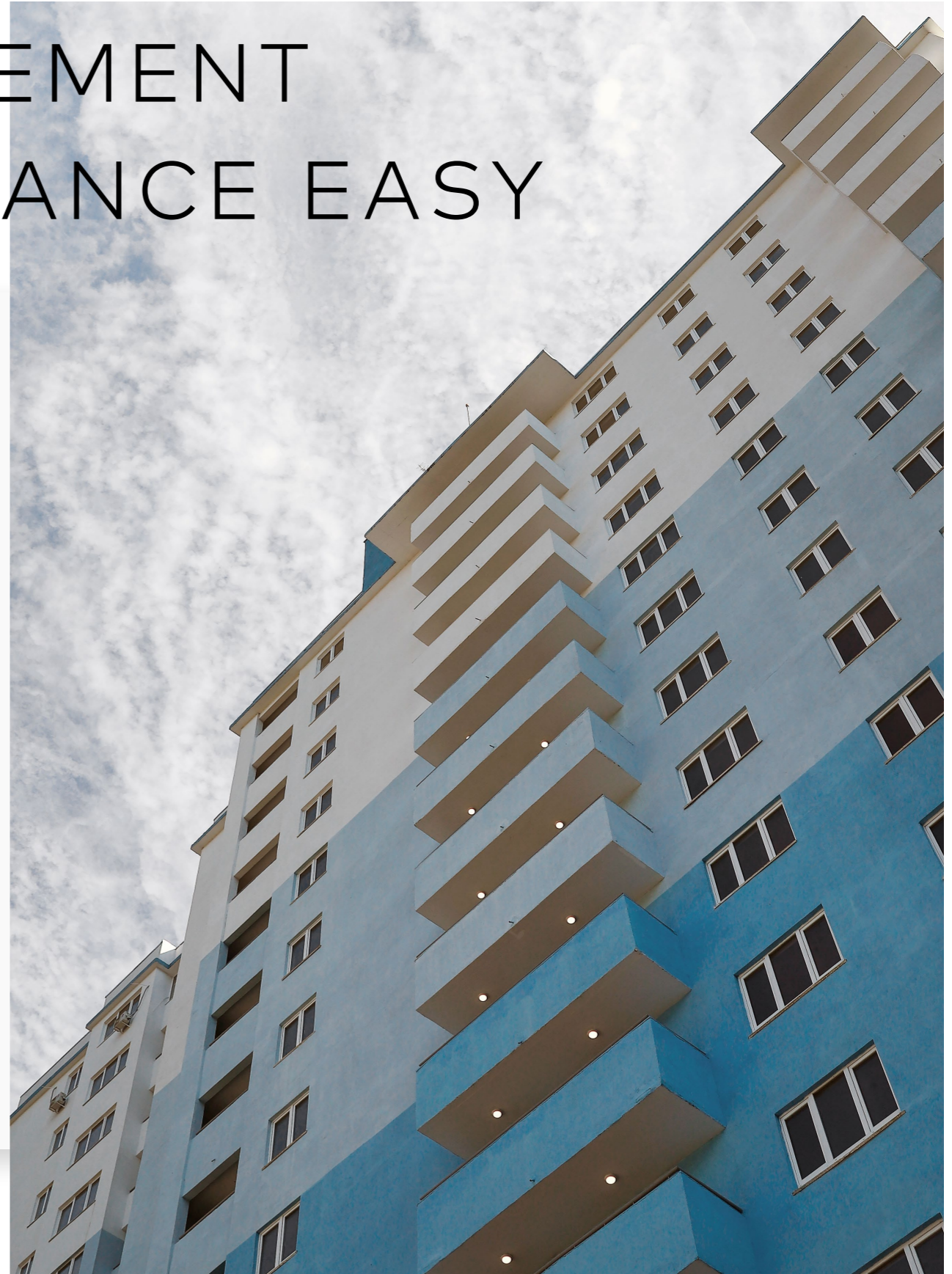
Chief Financial Officer, AAMCI Management Inc.



# 3 MAKE MANAGEMENT AND MAINTENANCE EASY

Affordable housing compliance mandates make property management even more difficult. Your team needs the right tools for the job in order to help prevent stress, burnout or a desire to seek other employment.

Yardi has spent the last four decades designing, testing and redesigning software and services with the central goal of making property management and maintenance easy. We've got the resources that can make your team happier with their jobs, less likely to move on to a different employer, and more productive as they serve your residents and represent your organization.





Yardi Voyager centralizes property management, accounting and compliance data. The browser-based platform connects every department with real-time data. It's our full-featured platform designed to support affordable housing portfolios of any size.

Yardi Breeze Premier Affordable Housing is scaled for small to mid-size affordable housing providers. Built on a refreshingly simple user interface, Breeze is the easiest way to get a lot of functionality that can help your organization succeed, without overpaying for features that may not fit smaller providers.

Both Yardi Voyager and Yardi Breeze connect property managers with residents by leveraging mobile smartphone apps. Residents can use their personal devices to schedule inspections, request maintenance, pay rent and more.

Affordable housing providers can also use staff-facing mobile apps to prepare, review, approve and pay purchase orders, as well as automatically process incoming payments.

"Yardi Payment Processing turns thousands of paper invoice approvals each month into fast, online transactions."


**BABBIE JACO**

Vice President/Partner, Boyd Management

# THANK YOU

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The work that affordable housing provides do is incredibly valuable. You make communities livable and inclusive by providing housing resources that serve the most vulnerable members of society. Yardi is proud of our long-term commitment to helping affordable housing organizations achieve more through technology. If you are considering Yardi Voyager or Breeze Premier Affordable Housing, please take a moment to connect with our sales team for a free demonstration.

 **YARDI** | Energized for Tomorrow

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