



COMMERCIAL REAL ESTATE SOLUTIONS







COMMERCIAL REAL ESTATE SOLUTIONS

Empower your business with the same information that leading real estate investors across the U.S. rely on to make better business decisions. Whether your principal interest is multifamily, affordable housing, student housing, SFR/BTR, office, industrial or self storage properties, we'll deliver the information you need to take control of property prospecting, underwriting and asset management processes. All parties gain value from Matrix – brokers, acquisition groups, foreign and domestic equity investors, debt investors, fee property managers and more.

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## YARDI MATRIX MULTIFAMILY

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Harness the  
power of big data  
to make better  
business decisions

Simplify your property prospecting, preliminary underwriting and asset management processes with easy access to data for 23+ million units covering over 92% of the U.S. population.

### **INFORM YOUR DECISIONS**

Make informed assessments of property value and risk.

### **DISCOVER ACTIONABLE DATA**

Proactively find acquisition prospects based on loan maturity schedules and pipeline information.

### **ACCESS EXCLUSIVE RESEARCH**

Stay current with the latest multifamily real estate market trends and forecasts backed by Yardi Matrix analytics.



# FEATURES

## YARDI MATRIX MULTIFAMILY



### REAL-TIME PROPERTY DATA

Gain access to patented improvement and location ratings, rental rate, occupancy history and current property manager information.



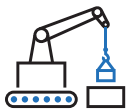
### LOAN DATA

Search for acquisition prospects by loan maturity schedules, lenders, borrowers, loan terms and estimated DSCR/LTV ratios.



### TRENDS & FORECASTS

Stay current with monthly national reports, metro reports and quarterly forecasts of rental rates, rent growth and occupancy across markets and submarkets.



### NEW SUPPLY PIPELINE

Get insight into new supply pipeline information at the asset, competitive set and market levels.



### MATRIX EXPERT

Access exclusive aggregated and anonymized residential revenue and expense comps.



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## YARDI MATRIX AFFORDABLE HOUSING

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### Simplify the financial underwriting process

Gain financial transparency on 26,000 properties covering 3.3+ million units to shorten the time needed to prospect, underwrite and manage affordable housing projects.

#### **CUSTOMIZE YOUR VIEW**

Get access to data you have always wanted such as supply pipeline, actual expense data, revenues, capital expenditures, lease trade-outs, rent, occupancy, turnover, renewal rents and more on fully affordable, partially affordable and market rate properties segmented by LIHTC, nonprofit, PHA or senior affordable.

# FEATURES

## YARDI MATRIX AFFORDABLE HOUSING



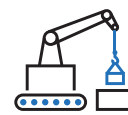
### REAL-TIME PROPERTY DATA

Get access to occupancy data, REAC scores, actual sales information (no LLCs) and loan maturity dates.



### INVENTORY DATA

Quickly access ownership data across ownership types, program designations and age restrictions as well as placed-in service, tax credit allocation, compliance and extended use expiration dates.



### SUPPLY DATA

Get the supply pipeline data you need with under construction, planned and prospective designations plus new delivery forecasts and actual starts – updated quarterly.



### REVENUE INFORMATION

Easily search pre-calculated maximum allowable rents by floor plan. Compare to Housing Choice Voucher values, actual offered rent and HUD rents.



### AREA INFORMATION

Get current demographic information including Qualified Census Tract & Difficult Development Area map overlays, plus Great Schools rank data, and Walk, Bike, Car Score data.



### MATRIX EXPERT

Access exclusive aggregated and anonymized financial and operational data including revenue, expenses, NOI, occupancy, transacted rents, lease trade-outs, turnover and renewal percentages.



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## YARDI MATRIX STUDENT

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Access data-driven analytics and insights for profitable investments

Gain transparency into dedicated student and conventional (shadow) multifamily properties surrounding over 2,500 colleges and universities including the top 200 across major conferences.

### **INFORM YOUR DECISIONS**

Make informed assessments of property value and risk.

### **DISCOVER ACTIONABLE DATA**

Proactively find acquisition prospects based on loan maturity schedules and pipeline information.

### **ACCESS EXCLUSIVE RESEARCH**

Stay current with the latest commercial real estate market trends and forecasts backed by Yardi Matrix analytics.



## YARDI MATRIX STUDENT



### REAL-TIME PROPERTY DATA

Gain access to patented improvement and location ratings, rental rates, occupancy history and current property manager information for both dedicated student and shadow market properties.



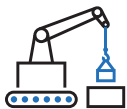
### LOAN DATA

Find acquisition prospects and refinancing opportunities based on loan maturity schedules, lenders, borrowers and loan terms.



### UNIVERSITY PROFILES

Easily search for school population and enrollment statistics, on-campus dorm capacity, off-campus dedicated student housing, capture opportunity, school market analysis and more.



### NEW SUPPLY PIPELINE

See new development in campus-centric submarkets to evaluate demand/supply balance and identify opportunities to add supply.



### TRENDS AND FORECASTS

Access data on bedroom rents, pre-lease curves and current occupancy.



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## YARDI MATRIX SINGLE-FAMILY RENTALS (SFR) IN BUILD-TO-RENT COMMUNITIES (BTR)

Empower your SFR  
BTR strategy with  
trusted market  
intelligence

Simplify your investment prospecting, preliminary underwriting and asset management with easy access to continuously expanding coverage of over 380,000 SFR units in more than 2,600 BTR communities.

### HOW WE DEFINE SFR/BTR PROPERTIES

- Units are standalone structures that do not share any walls with other units
- Units share walls but
  - Do not have neighbors above or below
  - Have a direct access garage

Some SFR/BTR properties may also meet our criteria for townhomes.

# FEATURES

## YARDI MATRIX SINGLE-FAMILY RENTALS (SFR) IN BUILD-TO-RENT COMMUNITIES (BTR)



### REAL-TIME PROPERTY DATA

Gain access to patented improvement and location ratings, rental rate, occupancy history and current property manager information.



### LOAN DATA

Search for acquisition prospects by loan maturity schedules, lenders, borrowers, loan terms and estimated DSCR/LTV ratios.



### TRENDS AND FORECASTS

Stay current with monthly updates on rental rates, rent growth and occupancy with our national report and research bulletins.



### NEW SUPPLY PIPELINE

Get insight into new supply pipeline information at the asset, competitive set and market levels.



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## YARDI MATRIX OFFICE

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# Commercial real estate research made easy

Simplify your property prospecting, preliminary underwriting and asset management processes with easy access to data for over 81,000 office properties in 120 markets across the U.S.

### **INFORM YOUR DECISIONS**

Make informed assessments of property value and risk.

### **DISCOVER ACTIONABLE DATA**

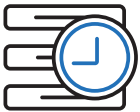
Proactively find acquisition prospects based on loan maturity schedules and pipeline information.

### **ACCESS EXCLUSIVE RESEARCH**

Stay current with the latest commercial real estate market trends and forecasts backed by Yardi Matrix analytics.

# FEATURES

## YARDI MATRIX OFFICE



### REAL-TIME PROPERTY DATA

Get access to true ownership and management information, floor plates, lease rates, current listings and vacancy data.



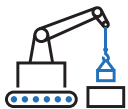
### LOAN DATA

Find acquisition prospects and refinancing opportunities based on loan maturity schedules, lenders, borrowers and loan terms.



### TRENDS AND FORECASTS

Stay informed with monthly national reports on lease rate trends, sales trends and new supply forecasts across markets and submarkets.



### NEW SUPPLY PIPELINE

Gain upstream visibility into all phases of development from pre-permitting, planning and construction to lease-up.



### REVENUE AND EXPENSE COMPS

Build full profit and loss statements including expense data to calculate precise cap rates.



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## YARDI MATRIX INDUSTRIAL

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# Streamline your real estate decision-making

Simplify your property prospecting, preliminary underwriting and asset management processes with easy access to data for more than 16 billion square feet across 118 U.S. industrial markets.

### **INFORM YOUR DECISIONS**

Make informed assessments of property value and risk.

### **DISCOVER ACTIONABLE DATA**

Proactively find acquisition prospects based on loan maturity schedules and pipeline information.

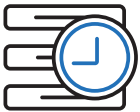
### **ACCESS EXCLUSIVE RESEARCH**

Stay current with the latest commercial real estate market trends and forecasts backed by Yardi Matrix analytics.



# FEATURES

## YARDI MATRIX INDUSTRIAL



### REAL-TIME PROPERTY DATA

Get access to true ownership and management information, patented location and improvement ratings, and detailed property characteristics as well as lease and listing comparables.



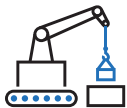
### LOAN DATA

Find acquisition prospects and refinancing opportunities based on loan maturity schedules, lenders, borrowers and loan terms.



### TRENDS AND FORECASTS

Stay current with monthly national reports on lease rate trends, sales trends and new supply forecasts across markets and submarkets.



### NEW SUPPLY PIPELINE

Gain upstream visibility on developments yet to be permitted through the planned and under construction phases.



### REVENUE AND EXPENSE COMPS

Build full profit and loss statements including expense data to calculate precise cap rates.



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## YARDI MATRIX SELF STORAGE

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Power your  
business with  
comprehensive  
market intelligence

Leverage the industry's most refined self storage research platform, covering nearly 2.5 billion square feet in 162 markets across the U.S.

### **INFORM YOUR DECISIONS**

Make informed assessments of property value and risk.

### **DISCOVER ACTIONABLE DATA**

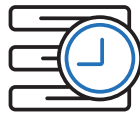
Proactively find acquisition prospects based on loan maturity schedules and pipeline information.

### **ACCESS EXCLUSIVE RESEARCH**

Stay current with monthly reports on market trends and forecasts backed by Yardi Matrix analytics.

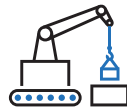
# FEATURES

## YARDI MATRIX SELF STORAGE



### REAL-TIME PROPERTY DATA

Get access to patented improvement and location ratings, rental rates, traffic counts and current property manager information for more than 29,000 properties.



### NEW SUPPLY PIPELINE

Gain insight into new supply pipeline information at the asset, competitive set and market level.



### LOAN DATA

Find acquisition prospects and refinancing opportunities based on loan maturity schedules, lenders, borrowers and loan terms.



### TRENDS AND FORECASTS

Keep up on supply forecasts for new builds, expansions and conversions.



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