



RentCafe®

# UPGRADE VACANT UNITS & EXPIRING LEASES WITH HOME IQ

Add smart home to your existing units in four easy steps!

- 1. Choose properties to upgrade.** Yardi will provide a detailed report on vacancies and upcoming expiring leases to simplify your selection process.
- 2. Add smart home.** Yardi can install or assist your maintenance staff with installation and activation of smart devices with Home IQ and Self-Guided Tours. Choose from a variety of compatible smart thermostats, leak sensors, door sensors and light switches.
- 3. Pay after 60 days.** Enjoy extended time to install and implement smart hardware prior to billing.
- 4. Boost per-unit revenue.** Increase NOI by collecting additional amenity fees. Most residents are willing to pay more for smart home, and you can use our resident opt-in letter to promote its benefits.

## **BENEFITS FOR YOUR TEAM & RESIDENTS**

Increase NOI and resident retention

Get full operational and audit visibility for your entire building

Drive faster, cost-effective unit turns by eliminating physical keys and fobs

Enable self-guided tours for no additional cost

Grant or revoke access remotely with a click of a button

Streamline maintenance with greater oversight and automated work orders

Avoid critical damage with leak and temperature detection



Energized for Tomorrow