ELECTRONIC LEASING TOOLS FOR SENIOR LIVING

HOW YARDI'S SINGLE CONNECTED SOLUTION SIMPLIFIES YOUR MOVE-IN **WORKFLOW**



WHY YARDI

Yardi offers full-service electronic leasing management tools for senior living providers. With the ability to generate custom leases online, mark them for electronic signatures and store each document digitally, Yardi's single connected solution helps you streamline move-ins and maximize occupancy.

No more disparate systems and misplaced documents. Once your sales counselors generate a lease in RentCafe Senior CRM, it's uploaded to RentCafe Senior Living online portal in real time. From there, prospective residents and family members get notified to complete their electronic signatures. They can log directly into the portal, or sign while in the community using a secure PIN, allowing for convenient access anytime, anywhere.

All documents — including signed leases — are automatically tied to the resident record in Voyager Senior Housing. Deposits, recurring charges, one-time charges, lease terms, move-in incentives, care level, concessions, concession approvals and quote sheets systematically flow into the digital lease, eliminating the risk for errors and lost details.



THE CHALLENGE

Without an integrated, digital leasing workflow, providers face:

- X Hours spent generating leases and ancillary documents
- X Lost prospects who wish to sign forms remotely
- X Displaced documents scattered across siloed systems
- X A halted sales cycle and decreased move-ins

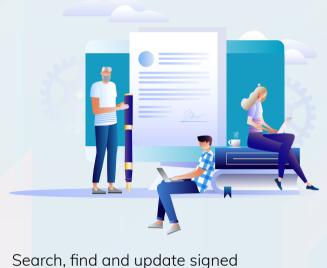


THE SOLUTION

Generate custom leases in RentCafe Senior CRM



Mobile-friendly sales and marketing tool



documents in Voyager Senior Housing



Community management powerhouse

Enable residents and families to sign forms in RentCafe Senior Living



Secure online portal



THE BENEFITS

- Save time
- √ Offer convenience
- √ Enhance resident satisfaction
- Maximize occupancy



RentCafe Senior CRM is the starting point for all customer data. Transitioning a prospect to a resident and moving them in becomes so much quicker and easier. **DAVE ESKENAZY** Chief Executive Officer

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We rely heavily on RentCafe Senior Living and Senior CRM throughout our entire process: from prospect to waitlist to future resident, and all of the bells and whistles after that. ROBERT COLBERT Vice President of Senior Living



in the Yardi Senior Living Suite.