

“Yardi’s **full screening suite** protects our communities against fraud and enhances our bottom line. They have **truly become our partner.**”



**LESLIE HENRY**

SVP of Strategic Solutions and Development  
Towne Properties



Multifamily | 15,000 + units

[towneproperties.com](http://towneproperties.com)

**ID Verify & Income Verification**  
prevented fraud & enhanced NOI



Improved NOI

**\$500,000**

SAVED IN REVENUE



Efficient operations

**\$200,000**

SAVED IN PAYROLL



Quality applicants

**400**

FRAUD CASES DETERRED

Within a one-year period

**THE CHALLENGE**

Towne Properties needed to decrease fraudulent applications. Fake pay stubs and the rise of fraud package purchases made verifying applicants more challenging and time-consuming, leading them to seek effective solutions to address the problem.

**THE SOLUTION**

Towne Properties successfully deterred fraudulent applications with Yardi’s AI-powered screening solutions. It instantly authenticated identities and incomes, streamlining their screening process and freeing their teams for higher-value tasks.

# Real client, real results

With ID Verify and Income Verification, Towne Properties saved significant time & costs



## \$500,000

SAVED IN REVENUE

By running approximately 13,000 applications through ID verify, Towne Properties identified 400 cases of fraud, saving about half a million dollars in potential lost rental revenue.

## \$200,000

SAVED IN PAYROLL

The operational efficiency gained was equally significant. Towne Properties no longer had to spend hours trying to validate documents manually, saving one to three hours per application. This translated to at least \$200,000 hours in payroll.

“ID Verify and Income Verification are so well integrated with the rest of our system, making Yardi the clear choice every time. There is no competition, and the training available is unmatched.”

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See how it works



[yardi.com/leasing-success](https://yardi.com/leasing-success) | [sales@yardi.com](mailto:sales@yardi.com) or (800) 866-1144

ScreeningWorks  
PRO

**YARDI**