

“We could double or triple our business without any hesitation about Breeze Premier being able to keep up.”

JEFF LEONARD

President & Owner  
Pinnacle Condominium Management



Condo | 3,500 units  
[pinnaclemgmt.com](http://pinnaclemgmt.com)

Using the right tech, Pinnacle Condominium Management has built a lasting legacy.



#### Smarter workflows

Automate & streamline daily operations with a small team



#### Seamless communications

Ensure clear communication via built-in text & email capabilities



#### Condo-specific features

Manage homeowner communications, vendor insurance, workers' comp & more

#### THE CHALLENGE

Pinnacle was operating on a previous-generation Yardi platform. While it served their needs effectively for years, improving efficiency in a fast-changing industry was a concern. They needed additional functionality, such as online payments, if they were to keep going as a small team that finds itself multitasking most of the time. Without a newer system, they would have to settle for fewer customers.

#### THE SOLUTION

Pinnacle upgraded to Breeze Premier for its user-friendly interface and comprehensive condo and HOA management features. They gained access to CondoCafe, which let homeowners make payments online. Most of their communities have annual financial audits, and the auditors are much happier now that they get the data straight from Breeze Premier. Overall, Pinnacle's workflows are easier to manage, and the business can scale without adding staff.

# Real client, real results

Pinnacle can scale with confidence thanks to automated workflows in Breeze Premier.



## ONLINE PAYMENTS

Breeze Premier lets condo owners make payments online, streamlining recordkeeping and collections. The Pinnacle team no longer gets calls from homeowners in need of information, because everything can be accessed via CondoCafe.



## ENHANCED FINANCIAL OVERSIGHT

Detailed reporting and tracking ensure financial transparency and control. The software empowers Pinnacle to collect dues and fines automatically, allowing them to focus on running the business.



## EASIER STAFF TURNOVER

With a team of only four to five people, every role is crucial to the success of the business. If not for Breeze Premier, Pinnacle would have struggled when an experienced employee retired.

“We are able to process so much information in Breeze Premier. It would have taken five or six of me to do the equivalent back in the day.”

### JEFF LEONARD

President & Owner, Pinnacle Condominium Management

## Request a demo



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