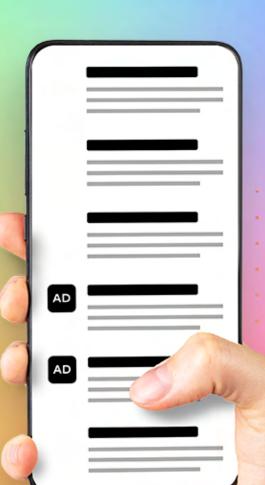
APARTMENT PPC

Why, where & how it converts renters



Wondering if you should make room in your budget for pay-per-click ads? The data overwhelmingly says yes, you should!

Why use PPC?

Data from 1,533 apartment communities shows that leads from pay-per-click ads managed by our agency convert at a higher rate than leads from traditional marketing sources, like ILSs.

The data shows that leads from PPC ads are more likely to become renters.

LEAD-TO-LEASE CONVERSION RATE

2.37% 15.44% REACH PPC TRADITIONAL ADVERTISING

Apartment PPC by region See the conversion rates for traffic from REACH pay-per-click ads across the U.S..

More competitive regions show a slightly lower conversion rate, but all regions substantially outperform traditional advertising.

MOUNTAIN

CONVERSION RATE

18%

SOUTHEAST

CONVERSION RATE

15.99%

CENTRAL

CONVERSION RATE

12.71%

CONVERSION RATE

15.46%

NORTHEAST

12.38%

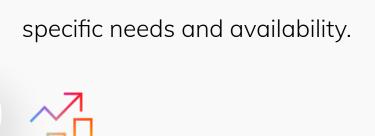
CONVERSION RATE

Targeted advertising

4 benefits of apartment PPC

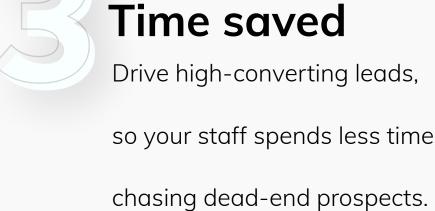






Create flexible ads tailored to your

Increased traffic See the impact of PPC ads on your website traffic almost instantly.



Time saved Drive high-converting leads,

Trackable results Attribute new leads and leases at

your property to your PPC traffic.

Our PPC experts are dedicated to optimizing campaigns and tracking results for our clients,

without having to manually

KYLE JONES Agency Manager REACH by RentCafe



so you can rest easy

knowing you're getting

the best performance

in and day out.

tweak your campaigns day

REACH by RentCafe data from 1,533 properties, Jan.-June 2023