

# 4 Bot Features You Need

for multifamily communication success



## 1 Chat, Email, Text & Voice

Automating human-like responses across all channels helps you catch leads with less effort.



Berkshire Communities used Chat IQ automation to save time

**2 hours**

saved daily

**2.5 tours**

scheduled weekly

**1.5 leases**

signed weekly



## 2 Lead Nurturing

A bot that can automatically schedule tours, provide floor plans and follow up with prospects paves the way for better in-person service.



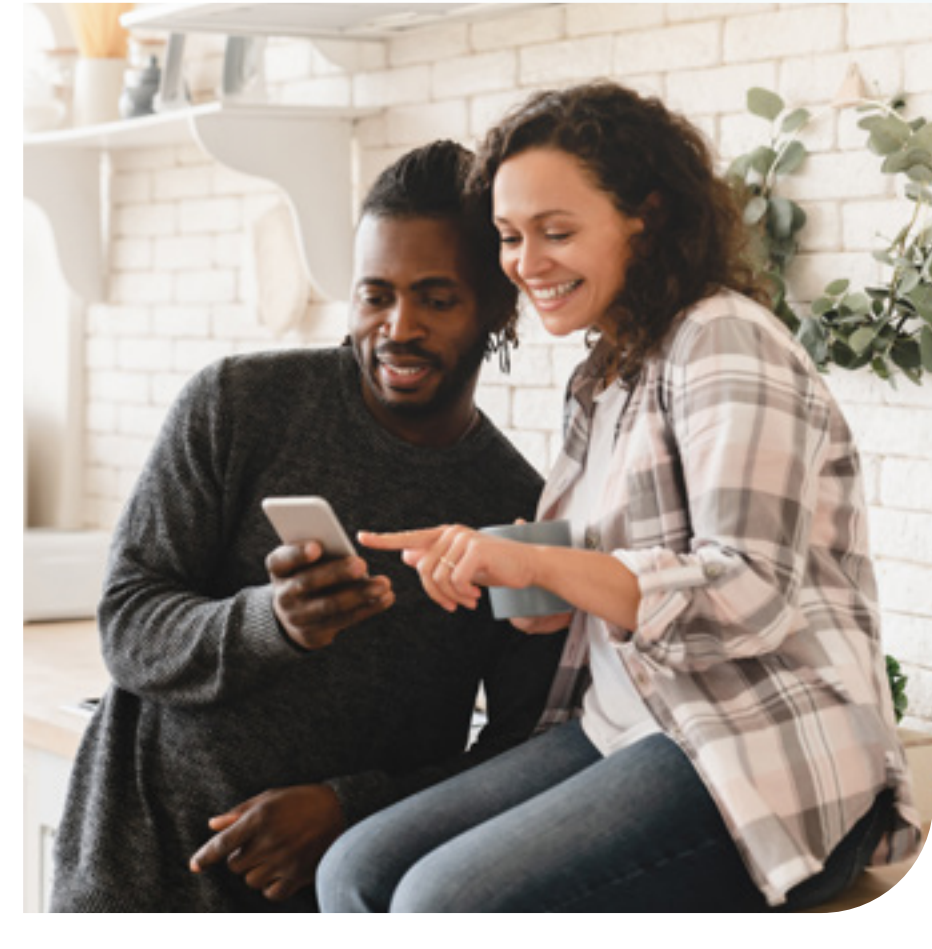
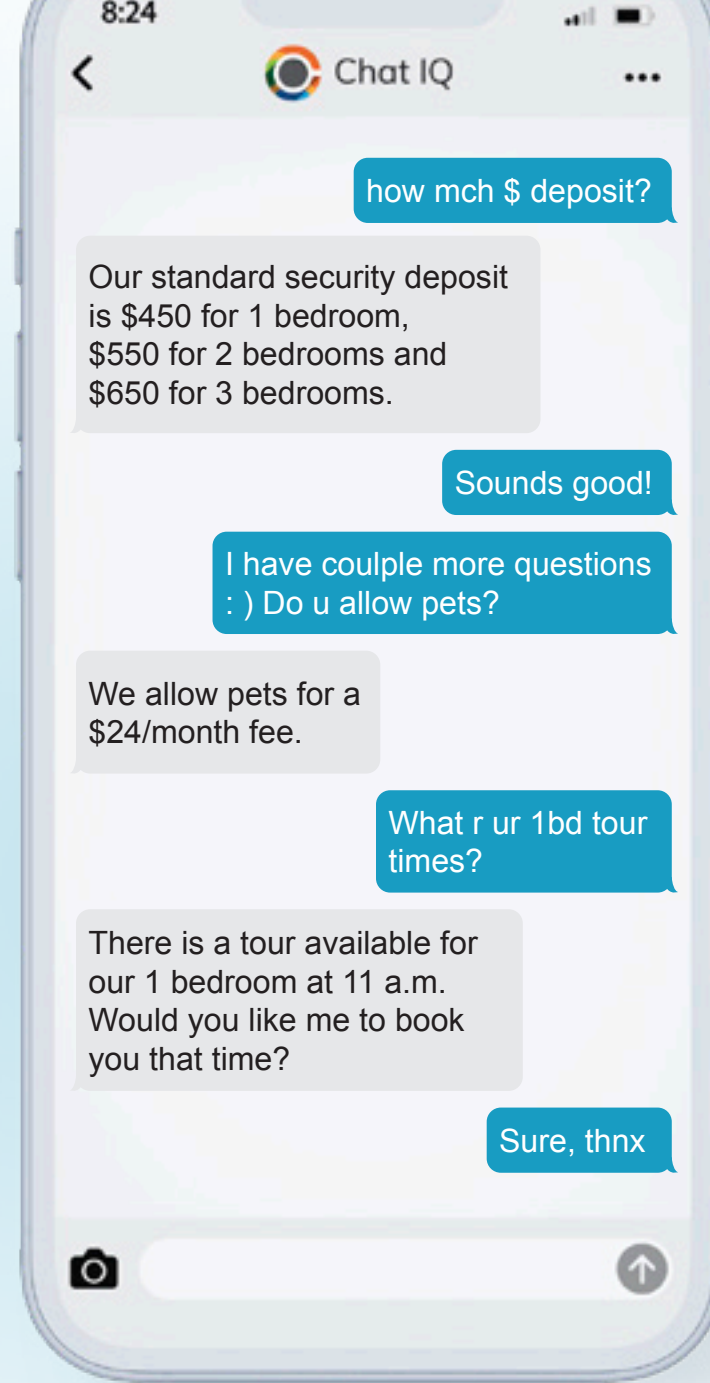
Chat IQ handled **70%** of lead communication within our 500-unit community. It's taken a **huge burden off our teams**, especially when short-staffed.

**Eddie Ivey**

VP of Operations | Freeman Webb

## 3 Natural Language Processing

Customers need more than just buttons. Chat IQ understands intent and overcomes spelling mistakes, creating space for real conversations.



## 4 Prospect & Resident Support

Speed up the leasing process and keep residents satisfied with a bot that serves all customers.



Did you know?

**Chat IQ**

helps residents with payments, work orders & more

**36%**

of typical customer questions are resident related

30-Day Chat IQ Performance

Be Available 24/7 with



Chat IQ

**1 min.**

average response time

**95%**

prospect questions answered automatically

**42%**

of all incoming requests handled

START HERE >

Where **success** happens

ATTRACT > CONVERT > MANAGE > OPTIMIZE

yardi.com/success

